

## beat the heat with honeycomb



**Temperatures are soaring, but cooling bills don't have to.** That's the beauty of Enlightened Style Honeycomb Shades. The cell construction helps insulate windows, keeping homes cooler in summer (and yes, warmer in winter), for improved energy savings. But there are plenty of other cool program features that your customers will find refreshing.

- 6 cell styles, including extra insulating double and triple cell
- 4 opacities, from semi-sheer to blackout
- Dozens of truly gorgeous fabrics and colors
- Full range of control options, including motorization and cordless choices that are Certified Best for Kids
- Design options that allow you to cover most every type of window size and shape; and that includes top-down/bottom up and our vertical application for sliding doors



### And did we mention TriLight Shades®?

You'll be hard-pressed to find another window covering that offers as much versatility as this top performer. Sheer pleated on top to help filter direct sun and protect from damaging UV rays combined with energy-efficient honeycomb on the bottom.

As we move into the heat of summer, you simply can't beat the benefits of our Honeycomb Shades.

## power with solar panels

**Did you know** that our rechargeable motorization systems on Honeycomb, Roller, Dual, Natural Woven, and Window Shadings offer a solar panel charging option? Wow! Block the sun and help power shades at the same time. Check out our reference guides for more details and review the considerations below to see if this option may be right for your customers.

### CONSIDER

Size and weight of window covering

Direction of the sun

One solar panel per window covering required

Fully charge battery before initial use

Frequent operation impacts battery charge in low light conditions

### AVOID

Tinted windows

Anything that blocks sunlight such as trees and other vegetation

Overhangs or deep roof eaves

Awnings

Congested city areas with tall buildings

Extra-large shades

## IN CASE YOU MISSED IT

### shipping & handling increase effective 8/3

Freight carrier demand has surged as a consequence of the COVID-19 pandemic. As a result, carriers have responded with new surcharges and increased fees for their services. Therefore, effective August 3, 2020, fees will increase. Read more for [USA](#); for [Canada](#).

### roller shades: discontinued SKU

The following roller shades pattern has been discontinued by our supplier and will only be available while supplies last:

#### COVENTRY Kilim Beige (D08 01)

Please mark this SKU as discontinued in your sample book.

### natural woven shades: new stopball design

The supplier of our existing stopball has discontinued the current design. We planned to introduce the new design later this fall, but based on current availability, there is insufficient inventory...[read more](#).



### production lead times

View the most current projected lead times schedule [here](#).



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